



Nov. Dec. 09

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## Deal Makers



### The BIGGEST Deal

Ian M. Grusd, CCIM, of Sperry Van Ness/Richter Grusd in Iselin, N.J., represented the Cerebral Palsy League in the 50-year, \$23.2 million lease of a 36,500-sf office building in Cranford, N.J., from Murray Construction.

#### Office BIG Deal

Maggie Nigro, CCIM, and Jerry A. Williams Jr., CCIM, of Grubb & Ellis Co. in San Antonio represented Concorde Center Colleges in the 15-year, more than \$10 million lease of 43,852 sf of office space in San Antonio from Koll Bren Fund V LP.

William Scott Abernethy, CCIM, and Donald Murphy, CCIM, of Colliers Turley Martin Tucker in Cincinnati and a partner represented Astar Air Cargo in the more than 5-year, \$4.2 million lease of a 34,020-sf office space in Florence, Ky., from Cabot Turfway Ridge Lease Co.

Stephen R. Mills, CCIM, of Bear Realty in Kenosha, Wis., negotiated the 10-year, \$4.2 million lease of 22,000 sf of office space in Kenosha from Roseville Ventures LLC to Concordia University.

Charles J. Mitchell Jr., CCIM, of First Capital Property Group in Orlando, Fla., represented OfficeCo LLC in the more than \$2.3 million purchase of a 21,234-sf office building in Altamonte Springs, Fla., from an undisclosed seller.

Suzanne Dimmel, CCIM, and D. Michael Posten, CCIM, of Colliers Turley Martin Tucker in Kansas City, Mo., and a partner represented Hilco Associates in the \$2.1 million sale of a 35,133-sf office building in Kansas City to the Jackson County Board of Services. Posten also represented Indian Creek Executive Center in the \$1.1 million sale of a 5,468-sf office condominium in Overland Park, Kan., to the Association of College Business Schools and Programs.

Scott Bazoian, CCIM, and James W. Mosby, CCIM, of Colliers Turley Martin Tucker in St. Louis and a partner represented Rose International in the 5-year, more than \$1.9 million lease of 18,312 sf of office space in St. Louis from Sachs Properties. Bazoian, Mosby, and three partners also negotiated the 8-year, more than \$1.8 million lease of 12,443 sf of office space in St. Louis from Koman Group to the Visiting Nurse Association.

Trevor Davis Jr., CCIM, of Trevor Davis Commercial Real Estate LLC in Middletown, Conn., represented Choice, a division of the American Library Association, in the \$1.8 million purchase of a 7,635-sf office condominium in Middletown from Harding Development Group.

Jeffrey Eales, CCIM, of Birtcher Anderson Properties in San Juan Capistrano, Calif., represented TC3 Health in the 5-year, \$1.2 million lease of 10,342 sf of office space in Irvine, Calif., from CIP Centerpointe 123 LLC.

#### Retail BIG Deal

Harry W. Champ, CCIM, and Dennis M. Sargent Jr., CCIM, of Coldwell Banker Commercial NRT in Maitland, Fla., Michael E. Milano, CCIM, of Colliers Arnold in Clearwater, Fla., and Cynthia C. Shelton, CCIM, of Colliers International in Orlando, Fla., negotiated the more than \$4.8 million sale of a 18,900-sf shopping center in Plant City, Fla., from an undisclosed seller to Ovation Properties.

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